

Shareholder & Management Consulting

International Consulting in Investments, Financing and Transactions

Activities	Investments	Investment Consulting	Financing	Transaction Consulting
Specifications	<ul style="list-style-type: none"> - Entrepreneurial Investments - Strategic Investments 	<ul style="list-style-type: none"> - Portfolio Arrangement - Strategic Management - Portfolio Controlling 	<ul style="list-style-type: none"> - Equity - Debt - Pre-IPO - IPO - Privatisation 	<ul style="list-style-type: none"> - Mergers & Acquisitions - Leverage Buy Out - Management Buy Out - Management Buy In =M&A, LBO, MBO, MBI - Spin Offs
Strategic Level	<ul style="list-style-type: none"> - Organisation Group of Investors - Conduct of Negotiations - Strategic Portfolio Management 	<ul style="list-style-type: none"> - Securing Corporate Existence - Value Optimisation - Business Development - Strategic Leadership 	<ul style="list-style-type: none"> - Structuring Financing - Accompanying IPO - Expansion Foreign Markets - External Growth by Acquisitions 	<ul style="list-style-type: none"> - Strategic Structuring of a Transaction - Process focused Consulting or Accompanying respectively
Operational Level	<ul style="list-style-type: none"> - Presence in Committees -- Shareholders Meeting -- Board of Directors/ Advisory Board -- Task Groups 	<ul style="list-style-type: none"> - Presence in Committees -- Shareholders Meeting -- Board of Directors/ Advisory Board -- Task Groups 	<ul style="list-style-type: none"> - Negotiations Banks - Accompanying Underwriting Prospectus - Road Show - Training/Coaching 	<ul style="list-style-type: none"> - Accompanying -- before Negotiations -- Conduct of Negotiations -- After Closing of Contract -- Integration

SMC - Shareholder & Management Consulting

Grosse Bleichen 21 - D-20354 Hamburg - Germany

Phone +49 / (0)40 / 41 33 08 30

Fax +49 / (0)40 / 41 33 08 39

office@smacon.com

www.smacon.com